**NSCA 2.0 Stakeholder Training**

**Day 2: KPI Interpretation Exercise**

**Exercise Guidance**

**Focus of Exercise:** Analyze KPI data for a specific function or level, generate draft findings, using one operational and one strategic function as examples

**Supplies Needed:** None

**Support Materials:** KPI output handouts – both tables and dashboard, copy of indicator reference sheet for KPIs for each table

**Estimated Time:** 30 minutes

**Background:**

You have been tasked with implementing the NSCA to inform a strategic planning process in Country X. The Ministry of Health has informed you, the assessment implementer, that they are running several supply chains domestically to suit the needs of various national disease programs. They don’t have strong visibility across the supply chains and want to understand their individual strengths and weaknesses as part of the assessment.

It is important to be able to look at the KPI data and uncover trends, inconsistencies, or deficiencies that require further investigation and corroboration with the associated CMM data that was collected. Sitting in the groups you are at, review the KPI data amongst yourselves and prepare responses to the following questions

* What evidence of performance disparities do you observe that may suggest parallel supply chains are operating?
* How many different supply chains do you see evidence of (based on the KPI data)?
* Which do you consider the strongest performing supply chain? Why? What about the weakest?

**Trainer Notes:**

* Groups for this exercise will be constrained to each table of trainees.
* Review the key goals of the task with all trainees
* 5 minutes to introduce the activity
* 20 minutes for the groups to review the data, discuss it, and formulate answers to questions
* 10 minutes for the groups to report-out their findings.
* Close of exercise